



## Carrco Painting has worked with The Beck Group and Turner Construction

# EARLY SACRIFICES BREED FUTURE SUCCESSES

BY KATHERINE CROMER BROCK  
STAFF WRITER

**'At first, a \$2,000 job was a major achievement, then the \$20,000 project was something unbelievable, and the \$200,000 project was inconceivable. However, when the \$2 million job came along, everyone could see how far we had come as a team.'**  
— Javier Huerta

In 1994, Javier Huerta started Carrco Painting Contractors Inc. with his cousin, two employees and a Sears credit card with a \$600 limit.

"It was not easy at first; sometimes we invested all of our earnings to buy equipment for our new company," Huerta said. "I can honestly say that when you start a new business and you do not have the capital or any other source of income, it is very hard. There were many times when we had to sell or pawn our personal property just to make it — bills do not wait."

But through the support of family and mentors in the Dallas business community, Carrco has grown to more than 285 employees and has worked on a number of high-profile commercial projects in the Dallas-Fort Worth area.

Huerta, nicknamed "Oso," which means *bear* in Spanish, is now president of the 15-year-old company.

Born and raised in Mexico City, Huerta came from a very modest family of three brothers and two sisters. As an accountant, his father was the breadwinner; his mother was the spiritual grounding and inspiration for the family. Huerta calls her "a saint."

In 1986, Huerta moved to the U.S., landing in Dallas, learning English and taking jobs, and making connections throughout the area that would later help him build his own company.

"After working with other contractors and doing work for them, I knew that if they can do it, I could do it," Huerta said. "I truly believed that the desire for success, and to be able to provide for my family, was greater than the obstacles."

Huerta said a conversation with Gilbert May, president of Dallas-based construction company Phillips/May Corp., inspired him. He quotes May as telling him, "Javier being in the construction industry is not about getting a job. It is about getting the job done."

That philosophy has led Carrco to contracts with major firms, including The Beck Group, Turner Construction, Austin Commercial and Balfour Beatty Construction.

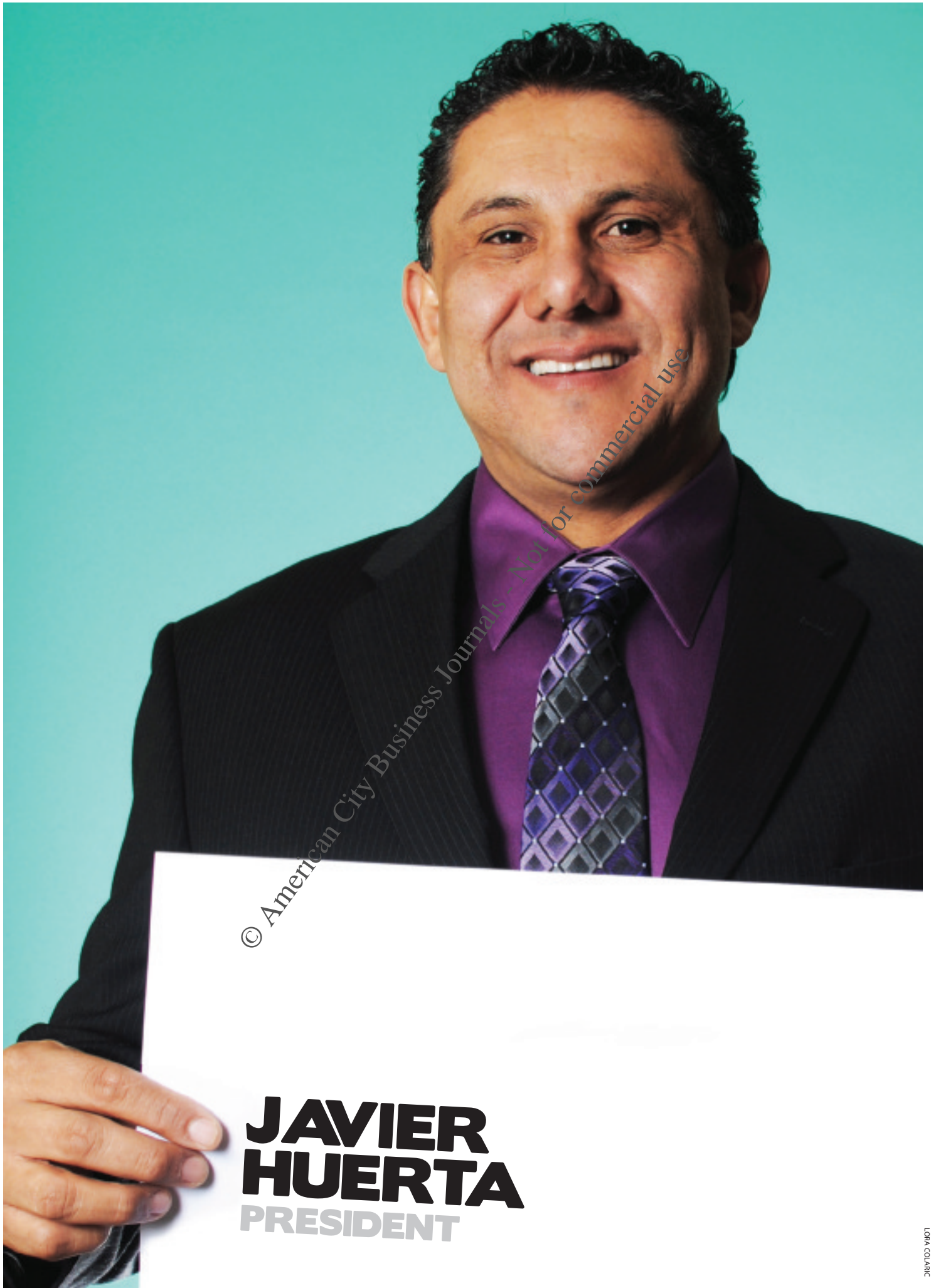
And those strong business connections are what Huerta considers his proudest achievement. Carrco Painting has been named one of the fastest-growing Hispanic companies of the industry in 2009 and is one of the largest Hispanic painting companies in North Texas.

"The opportunities were given and we have taken advantage of them," Huerta said. "At first, a \$2,000 job was a major achievement, then the \$20,000 project was something unbelievable, and the \$200,000 project was inconceivable. However, when the \$2 million job came along, everyone could see how far we had come as a team."

The recession has caused residential painters to enter the commercial sector; building competition in the industry, Huerta said. Looking forward, he said opportunities will be found in economic stimulus bids and contracts, and green construction.

"I truly believe this is the right place and the right time," he said. "With government stimulus packages and many other merging programs that require minority participation, Texas is the place to be."

**COMPANY NAME:** Carrco Painting Contractors Inc. | **EMPLOYEES:** 295 | **ANNUAL REVENUE:** \$9.2 million (2009) | **OWNERSHIP:** Private | **WEB SITE:** [www.carrcopainting.com](http://www.carrcopainting.com) | **INDUSTRY:** Construction



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**JAVIER  
HUERTA**  
PRESIDENT

LORA COLARIC

## Largest North Texas

## MINORITY-OWNED BUSINESSES

Ranked by 2009 local revenue

Rank 2010/2009	Name Address	Telephone Fax	2009/2008 local revenue (in millions)	2009/2008 total revenue (in millions)	Majority owner (s) and ownership percentages	Minority groups represented	Local/ total employees	Percentage of minority employees	Primary nature of business	Top local executive/ Year established locally/ Web site
1 1	<b>SWS Co.</b> 1440 LeMay, Ste. 104 Carrollton 75007	972-466-9720 972-466-9721	\$254.00 \$236.80	\$254.00 \$236.80	Camille Fournier (100%)	Native-American	26 39	62%	Re-distribution of food service products	Camille Fournier 1952 www.swsco.net
2 3	<b>Thos. S. Byrne Ltd.</b> 3100 W. 7th St., Ste. 200 Fort Worth 76107	817-335-3394 817-877-5507	\$250.00 \$185.00	\$350.00 \$225.00	John Avila (87%)	Hispanic	130 175	25%	General contractor, construction manager	John Avila Jr. 1923 www.tsbyrne.com
3 2	<b>Pinnacle Technical Resources Inc.</b> 1230 River Bend Drive, Ste. 215 Dallas 75247	214-740-2424 214-740-2444	\$172.12 \$189.66	\$172.12 \$189.66	Nina Vaca-Humrichouse (100%)	Hispanic	676 2,500	26%	Professional services, staffing and managed staffing services	Nina Vaca-Humrichouse 1996 www.pinnacle1.com
4 5	<b>Sun Holdings LLC</b> 7750 N. MacArthur Blvd., Ste. 120-221 Irving 75063	972-620-2287 972-260-9307	\$165.00 \$170.00	\$185.00 \$191.00	Guillermo Perales (100%)	Hispanic	3,500 4,900	50%	Developer and operator of franchised restaurants	Guillermo Perales, Luis Ibaranguoytia 1999/none
5 4	<b>American Fuel Distributors LP</b> 2415 W. Northwest Hwy., Ste. 105 Dallas 75220	214-350-0453 214-350-8607	\$122.25 \$171.47	\$122.25 \$171.47	Bhagat Legacy Trust-Shawn Bhagat & family (51%)	Asian-American		83%	Fuel distribution	Shawn Bhagat 1999 www.american-fuel.com
6 6	<b>Warrior Group Inc.</b> 1624 Falcon Drive, Ste. 100 DeSoto 75115	972-228-9955 972-228-9972	\$120.00 \$124.00	\$120.00 \$124.00	Gail Warrior-Lawrence (100%)	African-American	30 57	39%	Construction management for traditional and permanent modular construction	Gail Warrior-Lawrence 1997 www.warrior-group.net
7 7	<b>Azteca-Omega Group</b> 2518 Chalk Hill Road Dallas 75212	214-905-0612 214-905-0828	\$118.18 \$87.53	\$118.18 \$87.53	Luis Spinola (100%)	Hispanic	294 294	71%	General contractors, construction management	Luis Spinola 1989 www.azteca-omega.com
8 NR	<b>DFW Distributor Petroleum Inc.</b> 11551 Forest Central Drive, Ste. 230 Dallas 75243	214-319-9100 214-319-9102	\$103.00 \$107.00	\$103.00 \$107.00	Sami N. Ebrahim and Moushira A. Ebrahim (100%)	Egyptian American	76 76	55%	Gasoline wholesale/retail	Sami N. Ebrahim 1980 www.dfwpetroleum.com
9 NR	<b>J.O.Y. Products Corp.</b> 6940 Marvin D. Love Fwy. Dallas 75237	972-296-8575 972-296-8618	\$79.00 \$53.00	\$79.00 \$53.00	Joy L. Wallace (100%)	African-American	58 58	95%	Food manufacturing	Joy L. Wallace 2007 www.joyfoodsinc.com
10 10	<b>State Bank of Texas</b> 11950 Webb Chapel Road Dallas 75234	972-252-6000 972-252-6014	\$77.74 \$46.27	\$77.74 \$46.27	Chan Patel (48%), other family members (52%)	Asian-American	36 36	75%	Banking	Chan B. Patel 1988 www.statebnk.com
11 8	<b>LogistiCorp LLC</b> 1722 Minters Chapel Road, Ste. 100 Grapevine 76051	214-956-0400 214-956-0401	\$71.00 \$68.00	\$71.00 \$68.00	Garry Castro (100%)	Hispanic	110 117	30%	Supply chain/logistics	Garry Castro 1998 www.logisticcorp.us
12 12	<b>Phillips/May Corp.</b> 4861 Sharp St. Dallas 75247	214-631-3331 214-630-5607	\$46.32 \$46.32	\$44.72 \$44.72	Gilbert May (51%)	Hispanic	89 89	52%	General contractor and project management	Gilbert May 1990 www.phillipsmay.com
13 31	<b>Link America Inc.</b> 3002 Century Drive Rowlett 75088	214-272-2880 972-463-8909	\$40.70 \$12.40	\$40.70 \$12.40	Andres Ruzo (55%)	Hispanic	14 14	85%	Critical communications, warehouse management services	Andres Ruzo 1994 www.linkam.com
14 9	<b>Omega Environmental Technologies</b> 1401 Valley View Lane, Ste. 100 Irving 75061	972-812-7000 972-812-7001	\$40.00 \$47.00	\$40.00 \$47.00	Grace Davis (70%)	Hispanic	51 52	60%	Distributor and manufacturer of mobile air conditioning components	Grace Davis 1989 www.omega-usa.com
15 15	<b>Puente-Brancato Enterprises Inc.</b> P.O. Box 613136 D/FW Airport 75261	817-421-2147 817-421-2495	\$33.00 \$33.00	\$33.00 \$33.00	Gina Puente-Brancato (51%)	Hispanic	220 220	80%	Concessions, food and beverage, currency exchange, retail stores	Christopher Brancato 1986 www.labuenavida.com
16 11	<b>Facility Interiors Inc.</b> 5051 Pulaski St. Dallas 75247	972-392-1852 972-392-7660	\$31.74 \$23.30	\$44.30 \$57.40	Charles Griggsby (51%)	African-American	34 58	85%	Office furniture dealership	Charles Griggsby 1994 www.facilityinteriors.com
17 NR	<b>CP&amp;Y Inc.</b> 1820 Regal Row, Ste. 200 Dallas 75235	214-638-0500 214-638-3723	\$30.00 \$30.00	\$30.00 \$30.00	Pete Patel (30%), Walter Chiang (26%)	Asian-American	185 185	30%	Consulting engineering	Arnold Cohen 1980 www.cpyi.com
18 19	<b>Triune</b> 11615 Forest Central Drive, Ste. 202 Dallas 75243	214-503-0649 214-503-0679	\$28.00 \$25.00	\$28.00 \$25.00	Vince Fudzic (100%)	African-American	25 35	60%	General contractor	Vince Fudzic 1997 www.tmvllc.us
19 14	<b>Stephens Automotive Group</b> 4422 W. Plano Pkwy. Plano 75093	972-769-2000 972-769-1661	\$26.49 \$32.85	\$60.32 \$57.74	David L. Stephens (100%)	African-American	49 86	27%	Luxury automobile sales and service	David L. Stephens 1999 www.millenniummotor-cars.com
20 NR	<b>Dien Inc.</b> 3510 Pipestone Road Dallas 75212	214-634-3436 214-634-3438	\$25.00 \$23.00	\$25.00 \$23.00	Dien Stout (51%), James Williams and Desiree Anthony (49%)	Native American-Indian	12 12	50%	Chemical distribution	Dien Stout 1996 www.dieninc.com
20 17	<b>Tabani Group Inc.</b> 16600 Dallas Pkwy., Ste. 300 Dallas 75248	972-417-5835 972-248-8772	\$25.00 \$28.30	\$30.44 \$37.74	Zaffar S. Tabani (89%)	Pakistani	15 15	67%	Commercial real estate	Zaffar S. Tabani 1992 www.tabanigroup.com
22 18	<b>Fusion Solutions Inc.</b> 16901 N. Dallas Pkwy., Ste. 114 Addison 75001	972-764-1708 972-732-1733	\$24.00 \$25.20	\$24.00 \$25.20	Tahir Hussain (100%)	Asian-American	160 260	30%	Consulting, staffing and managed services for telecom, datacom and IT	Tahir Hussain 2002 www.fusionsolutionsinc.com
23 24	<b>Collabera Inc.</b> 1707 Market Place, Ste. 280 Irving 75063	214-451-0333 214-687-0810	\$22.48 \$20.19	\$280.00 \$287.00	Hiten Patel (33%), Sham Patel (33%), Dhar Patadia (33%)	Asian-American	350 4,000	WND	IT solutions and consulting services	Nilesh Mistry 2002 www.collabera.com
24 22	<b>Intex Electrical &amp; Plumbing Contractors Inc.</b> 11981 Classic Lane Forney 75126	972-288-8041 972-288-7206	\$22.05 \$22.53	\$22.05 \$22.53	Gregory Keith Bell (100%)	Native American	132 132	52%	Electrical and plumbing subcontractors	Gregory K. Bell 1983 www.intexelectric.com
25 16	<b>On-Target Supplies &amp; Logistics</b> 1133 S. Madison Ave. Dallas 75208	214-941-4885 214-941-4509	\$22.00 \$30.00	\$22.00 \$30.00	Albert Black and Gwyneith Black (71%)	African-American	173 173	71%	Regional logistics outsourced management firm	Albert Black 1982 www.otsl.com

NOTE: King Import Warehouse, which ranked No. 38 last year, Texatronics Inc., which ranked 39 last year, and Sentari Technologies, which ranked No. 40 last year, declined to submit surveys.

NA: Not available NR: Not ranked. Source: The companies

Research: Jerry Gunter

Largest North Texas

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26 23	<b>Computer Tech</b> 1810 N. Greenville Ave. Richardson 75081	972-247-8400 972-243-2888	\$20.00 \$20.00	\$29.00 \$30.00	Ming Chung (100%)	Asian-American	30 60	20%	Value-added seller	Doug Langston 1993 www.computertech.com
27 21	<b>Empire Roofing Ltd.</b> 5301 Sun Valley Drive Fort Worth 76119	817-572-2250 817-483-3973	\$18.00 \$24.00	\$37.50 \$34.50	Ronnie McGlothlin (50%), Sandra McGlothlin (50%)	Hispanic	180 250	80%	Commercial, industrial and institutional roofing and repairs	Ronnie McGlothlin 1982 www.empireroofing.com
28 25	<b>Southwest Office Systems Inc.</b> P.O. Box 612248 D/FW Airport 75261	972-730-8000 972-730-8300	\$16.50 \$16.50	\$16.50 \$16.50	Vince E. Puento Sr. (50%), Buddy Puento (50%)	Hispanic	65 65	15%	Document communication systems and solutions	Vince E. Puento Sr., Buddy Puento/1964 www.sostexas.com
29 33	<b>Alman Construction Services</b> 7677 Hunnicut Road Dallas 75228	214-388-1800 214-388-1818	\$15.50 \$22.76	\$15.50 \$22.76	Samuel J. Guzman (34%), Steven R. Guzman (33%), Nicholas J. Guzman (33%)	Hispanic	137 137	94%	Electrical contractor	Samuel J. Guzman 1979 www.almanelec.com
30 NR	<b>Castro Roofing of Texas LP</b> 4854 Olson Drive Dallas 75227	214-381-8108 214-381-8109	\$15.00 \$14.00	\$15.00 \$14.00	Angel Rodriguez Sr. (25%), Angel Rodriguez Jr. (25%), Roldolfo Rodriguez (25%), Juan C. Rodriguez (25%)	Hispanic	35 136	95%	Roofing	Roldolfo Rodriguez, Angel Rodriguez Jr./1990 www.castroroofing.com
31 28	<b>Beard Integrated Systems Inc.</b> 11245 Indian Trail Dallas 75229	972-699-9141 972-699-7964	\$14.00 \$5.30	\$28.00 \$7.00	Bert Wells (100%)	Native American	200 320	30%	Mechanical, plumbing, HVAC, process piping, design and install	Bert Wells 1929 www.beardintegrated.com
32 NR	<b>MasTec North America Inc.</b> 4747 Irving Blvd., Ste. 221 Dallas 75247	214-571-2500 214-571-2555	\$12.00 \$35.00	\$1,200.00 \$1,300.00	Jose Mas, Jorge Mas (100%)	Hispanic	150 8,400	60%	Utility construction	Glenn Travis 1929 www.mastec.com
33 46	<b>Pursuit of Excellence Inc.</b> 10440 N. Central Expwy., Ste. 1250 Dallas 75231	214-452-7881 214-265-9587	\$10.98 \$5.89	\$10.98 \$5.93	Marie Diaz (100%)	Hispanic	210 228	70%	Corporate strategic planning, organizational development	Marie Diaz 1997 www.pursuitofexcellenceinc.com
34 30	<b>Cross Media</b> 4818 Woodall St. Dallas 75247	214-367-3600 214-267-1717	\$10.50 \$11.00	\$10.50 \$11.00	Jeff Bradford (85%)	Native American	55 55	25%	Offset, digital, variable printing, Web-to-print solutions	Jeff Bradford 1995 www.crossmediamgmt.com
35 26	<b>Aguirre Roden Inc.</b> 10670 N. Central Expwy., 6th floor Dallas 75251	972-788-1508 972-788-1583	\$10.10 \$7.80	\$28.50 \$31.50	Pedro Aguirre (74%)	Hispanic	96 96	32%	Architecture, engineering, construction, program management	Pedro Aguirre 1960 www.aguirreroden.com
36 31	<b>Proterra Advertising</b> 5055 Keller Springs Road, Ste. 560 Addison 75001	972-732-9211 972-732-7687	\$10.00 \$12.00	\$10.00 \$12.00	Danny Sanchez (100%)	Hispanic	10 10	90%	Advertising, marketing	Lisa deLeon 1993 www.proterraadvertising.com
37 34	<b>Ruiz Protective Service Inc.</b> 2646 Andjon Drive Dallas 75220	214-357-0820 214-306-7582	\$9.50 \$10.50	\$11.50 \$13.50	Hector M. Ruiz (100%)	Hispanic	450 600	80%	Security guard services, polygraph testing, drug testing	Hector M. Ruiz 1994 www.ruizservices.com
38 36	<b>Contract Consultants Inc.</b> 805 Forest Ridge Drive, Ste. 100 Bedford 76022	817-268-5600 817-268-5603	\$9.35 \$9.07	\$9.35 \$9.07	Luella Kranz (50%), Julienne Moore (50%)	Native American	583 678	43%	Staffing	Luella Kranz 1996 www.contractconsult.com
39 NR	<b>Carrco Painting Contractors Inc.</b> 10944 Alder Circle Dallas 75238	214-624-7560 214-624-7562	\$9.20 \$8.80	\$9.20 \$8.80	Javier Huerta (51%), Jesus Carrasco (49%)	Hispanic	250 285	95%	Painting and wall covering company	Javier Huerta 1994 www.carrcopainting.com
40 NR	<b>Able Communications Inc.</b> 1413 E. Avenue H Grand Prairie 75050	972-660-2253 972-660-2254	\$9.00 \$9.00	\$9.00 \$9.30	Hiram C. Lopez (50%), Rick Lopez (50%)	Hispanic	69 69	54%	Technology contractor	Hiram C. Lopez 1994 www.ablecomm.net
41 27	<b>Gonzales Labor Systems Inc.</b> 112 W. Randol Mill Road, Ste. 100 Arlington 76011	817-261-5005 817-274-8512	\$8.80 \$15.50	\$16.80 \$15.50	Cruz Gonzales (18%), Nelda Gonzales (18%), Cecilia Gonzales (6%)	Hispanic	295 300	60%	Temporary employment service	Cruz Gonzales 1991 www.gonzaleslaborsystems.org
42 35	<b>Pacheco Koch Consulting Engineers</b> 8350 N. Central Expwy., Ste. 1000 Dallas 75206	972-235-3033 972-238-9544	\$8.40 \$10.65	\$8.40 \$10.65	Mark A. Pacheco (51%)	Hispanic	81 82	33%	Civil engineering, land surveying	Mark A. Pacheco 1990 www.pkce.com
43 NR	<b>USFI</b> 12100 Ford Road, Ste. 100 Dallas 75234	972-444-8381 972-402-8139	\$7.67 \$9.57	\$18.67 \$20.94	Faisal Ahmad (93%)	Asian-American	66 71	27%	Marketing	Faisal Ahmad 1984 www.usfi.com
44 37	<b>Intelligent Interiors Inc.</b> 16837 Addison Road, Ste. 500 Addison 75001	972-716-9979 972-980-1661	\$7.50 \$8.40	\$7.50 \$8.40	Mindy M. Casas (100%)	Hispanic	12 12	25%	Contract office furniture dealer	Mindy M. Casas 1996 www.intelligentinteriors.net
45 42	<b>Global Events LLC</b> 12225 Greenville Ave., Ste. 800 Dallas 75243	214-361-4166 214-361-4061	\$6.30 \$6.00	\$6.30 \$6.00	Riemi Miyazato (51%), Don Laube (49%)	Asian-American	4 8	100%	Party and event planning, decor, props, trade show coordination, lighting	Don Laube 1990 www.globaleventsworldwide.com
46 NR	<b>GSR Andrade Architects Inc.</b> 4121 Commerce St., Ste. 1 Dallas 75226	214-824-7040 214-722-4907	\$6.00 \$6.70	\$6.00 \$6.70	Fernando J. Andrade (82%)	Hispanic	28 28	68%	Architectural, planning, and interior design services	Fernando J. Andrade 1991 www.gsr-andrade.com
47 NR	<b>Group Excellence</b> 13111 N. Central Expwy., Ste. 230 Dallas 75243	214-570-3140 214-570-3141	\$5.90 \$1.20	\$7.90 \$1.40	Carl Dorvil (100%)	African-American	50 84	67%	Education-tutoring and mentoring	Carl Dorvil 2004 www.groupeexcellence.org
48 NR	<b>MULTATECH</b> 2821 W. Seventh St., Ste. 400 Fort Worth 76107	817-877-5571 817-877-4245	\$5.78 \$6.29	\$5.78 \$6.29	Al Saenz (63%), Hong Chen (34%), Jack Otteson (3%)	Hispanic, Asian-American	44 44	27%	Engineering and architectural services	Al Saenz 1986 www.multatech.com
49 41	<b>Dodson Construction LLC</b> 3333 Lee Pkwy., Ste. 600 Dallas 75219	214-665-9530 214-665-9531	\$5.39 \$6.50	\$5.39 \$6.50	Kevin R. Dodson (100%)	Native American	7 7	28%	General contracting and construction management	Kevin Dodson 2004 www.dodson-construction.com
50 48	<b>Rocky Duron &amp; Associates Inc.</b> 2030 Century Center Blvd., Ste. 16 Irving 75062	214-358-3455 214-358-5713	\$5.10 \$5.60	\$5.10 \$5.60	Marciano "Rocky" Duron (52%), Ruben Duron (48%)	Hispanic	11 11	50%	Distributor and installer of Division 10 specialty products	Ruben Duron 1987 www.rockyduron.com

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